

TRANSIZIONE ENERGETICA NELLA UE E NEGLI USA

VEICOLI, SOLUZIONI, PROSPETTIVE

GIANENRICO GRIFFINI

MEDIAPPOINT & EXHIBITIONS

L'INDUSTRIA È PRONTA MA..

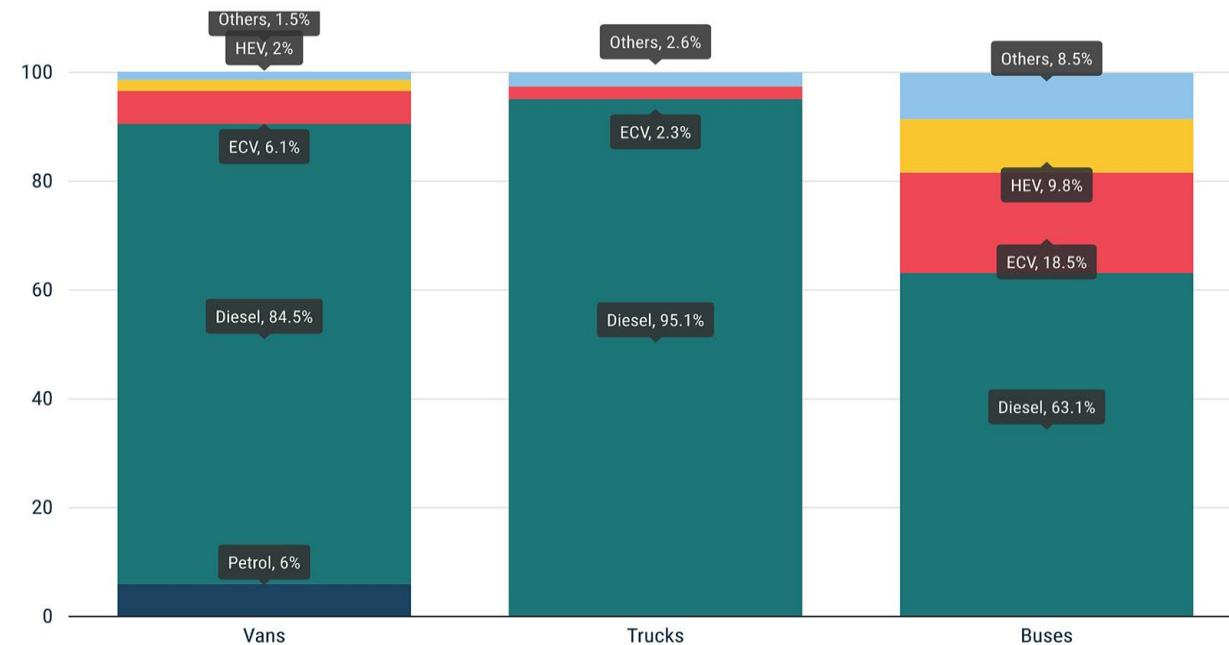


COSA DICONO LE STATISTICHE UE 2024

NEW COMMERCIAL VEHICLES BY POWER SOURCE, FULL-YEAR 2024

% market share

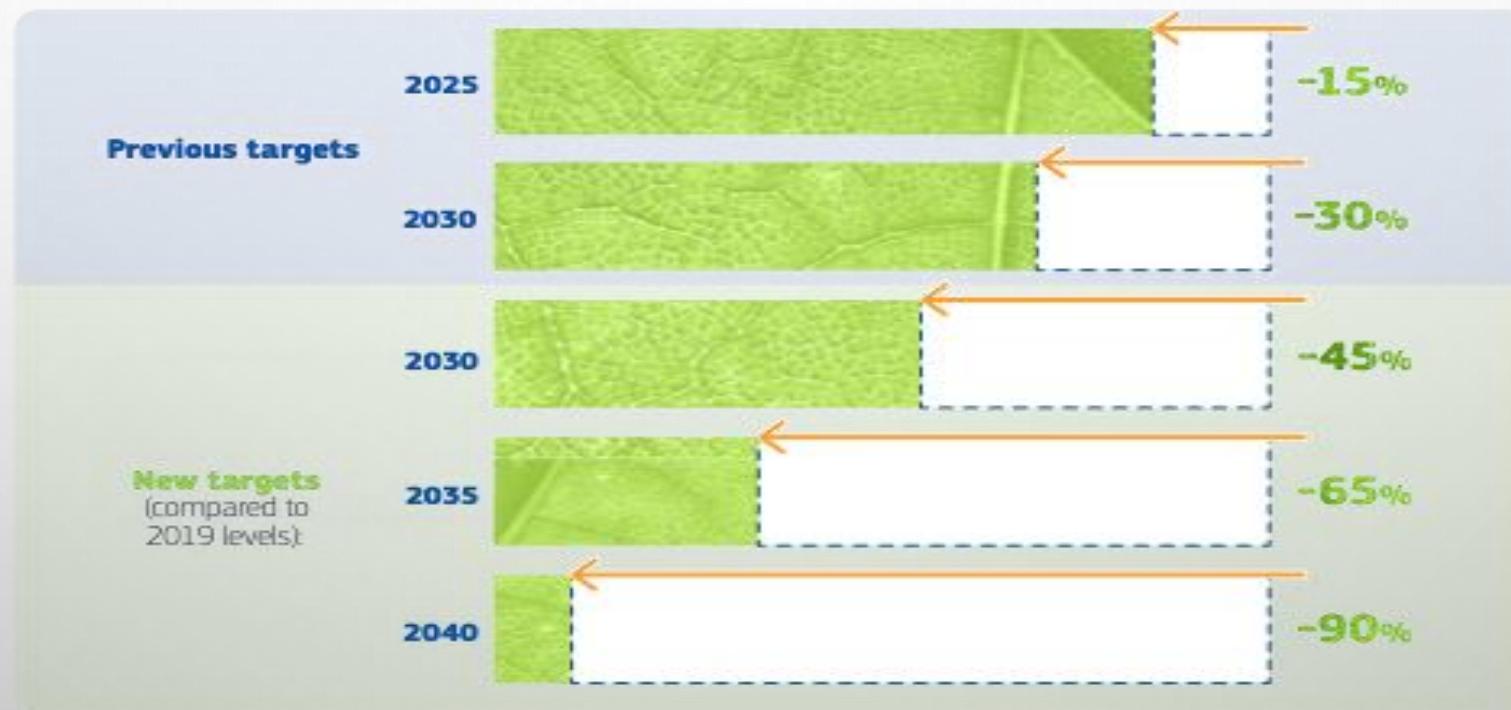
■ Petrol ■ Diesel ■ Electrically-chargeable(ECV) ■ Hybrid electric (HEV) ■ Others



acea

LA UE HA OBIETTIVI MOLTO AMBIZIOSI

CO₂ emissions reduction targets for HDV



..MA MANCA L'INFRASTRUTTURA DI RICARICA PUBBLICA



COSA PREVEDE L'EPA NEGLI STATES

Table 1

EPA's projected zero-emission vehicle shares for the modeled potential compliance pathway

Regulatory group	MY 2027	MY 2028	MY 2029	MY 2030	MY 2031	MY 2032
Light heavy-duty vocational	17%	22%	27%	32%	46%	60%
Medium heavy-duty vocational	13%	16%	19%	22%	31%	40%
Heavy heavy-duty vocational	—	—	13%	15%	23%	30%
Medium heavy-duty all cab and heavy heavy-duty day cab tractors	—	8%	12%	16%	28%	40%
Sleeper cab tractors	—	—	—	6%	12%	25%
Heavy-haul tractors	—	—	1%	1%	3%	5%

CON L'ACT – ACF LA CALIFORNIA VOLEVA DI PIÙ

California introduced two regulations that work together to accelerate ZEV adoption by commercial fleets, with the goal of achieving 100% ZEVs in the state of California.

ADVANCED CLEAN TRUCKS (ACT) RULE

Requires OEMs to sell ZEVs

Manufacturers may sell only zero-emission medium- and heavy-duty vehicles in California starting in 2036.

ADVANCED CLEAN FLEETS (ACF) RULE

Requires fleets to purchase ZEVs

Certain fleet types must transition their operations to zero-emission vehicles starting as soon as 2024.

LE VENDITE (PREVISTE) DI ZEV

**ACT ZEV SALES %
REQUIREMENTS IN
CALIFORNIA**

Model Year	Class 2b – 3	Class 4 – 8	Class 7 – 8 Tractors
2024	5%	9%	5%
2025	7%	11%	7%
2026	10%	13%	10%
2027	15%	20%	15%
2028	20%	30%	20%
2029	25%	40%	25%
2030	30%	50%	30%
2031	35%	55%	35%
2032	40%	60%	40%
2033	45%	65%	40%
2034	50%	70%	40%
2035	55%	75%	40%
2036+	100%	100%	100%

ALTRI STATI HANNO ADOTTATO L'ACT



ACT ADOPTION
ACROSS THE NATION

State	Status	Beginning MY
California	Adopted	2024
Massachusetts	Adopted	2025
New Jersey	Adopted	2025
New York	Adopted	2025
Oregon	Adopted	2025
Washington	Adopted	2025
Vermont	Adopted	2026
Colorado	Adopted	2027
Connecticut	Draft Rule Language Released	2027
Maine	Draft Rule Language Released	2027
New Mexico	Draft Rule Language Released	2027
Rhode Island	Draft Rule Language Released	2027
Maryland	Preliminary Rulemaking Process	2027
North Carolina	Preliminary Rulemaking Process	2027
Illinois	In Review	-
British Columbia	In Review	-

IL NEBRASKA HA BLOCCATO L'ACF



NEWS RELEASE

Attorney General Mike Hilgers

FOR IMMEDIATE RELEASE

May 6, 2025

Attorney General Hilgers Announces Victory in Nebraska-led Challenge to California's Electric-Truck Mandates

Lincoln, NE—Attorney General Mike Hilgers announced that California has agreed to repeal its electric-truck mandates that reach well beyond California's borders. This amounts to a significant victory in Nebraska's three-front battle against these shortsighted and damaging mandates.

Nebraska led a coalition of 17 states and the Nebraska Trucking Association in challenging a suite of California regulations called Advanced Clean Fleets in the Eastern District of California. Among other things, Advanced Clean Fleets would have required certain trucking companies to retire internal-combustion trucks and transition to more expensive and less efficient electric trucks. The rule targeted any fleet that operated in California regardless of where the fleet is headquartered. Given California's large population and access to international ports, this rule would have had nationwide effects on the supply chain. In the settlement announced today, however, California has agreed not to enforce the rule and to outright repeal it.

ALL'ACT EXPO 2025 VINCE IL PRAGMATISMO



L'INDUSTRIA NON SI FERMA

cellcentric



NEXTGEN FUEL CELL SYSTEM

**Paving the way for hydrogen-powered
heavy-duty transportation**

Weight

- Total weight of less than 400 kg

Power

- Single system package
- Up to 375 kW (more than 500 hp) continuous net power

Performance

- 20 % less fuel consumption*
- 40 % reduction of waste heat at 300 kW net power*
- 40 % more power density*
- 40 % reduction of complexity*

Fuel Consumption

- Target: 9.7 kg H₂ per 100 miles (10.2 miles per kg H₂)
< 6 kg H₂ per 100 km

*vs. benchmark fuel cell system BZA150

SERVE UN APPROCCIO MULTI-TECNOLOGICO



BASATO SU..

- > **MOTORI A COMBUSTIONE INTERNA (ICE) ALIMENTATI CON..**
- > **CARBURANTI ALTERNATIVI (BIO-DIESEL, BIO-GAS, HVO, H2)**
- > **CAMION ELETTRICI A BATTERIE (BEV)**
- > **CAMION ELETTRICI A FUEL CELL (FCEV)**

GRAZIE PER L'ATTENZIONE