

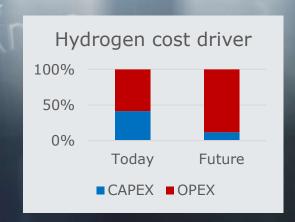


66 Companies should consider the total cost of owning an electrolyzer

Annual capital repayment + operational & maintenaince costs LCoH₂ = Annual production of H_2

What you should consider:

- OPEX
- CAPEX
- Efficiency



Source: IRENA LCoH projections, 2020

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EFFICIENCY

(most important parameter – apart from the electricity cost)

- DC quality (Low ripple values, important for electrolyzer)
- AC quality (Low THD, less current in transformer and cables)
- Part-load operation

GRID CONNECTION

(important for the future smart electrical grid)

- Grid code compliance (de-risk project)
- Total Harmonic Distortion (no extra filters)
- Reactive power (decreased need to install new grid, voltage control)

INSTALLATION COST & TIME

(How the converter influences cost-drivers for the site)

- Compact converter leaves small footprint (no external filters)
- Modular design (ease of quick installation)
- Liquid cooling (revenue stream for district heating)
- Back-channel cooling (low cost, no air conditioning)

UPTIME & AVAILABILITY

- Quality
- Robust
- Environment

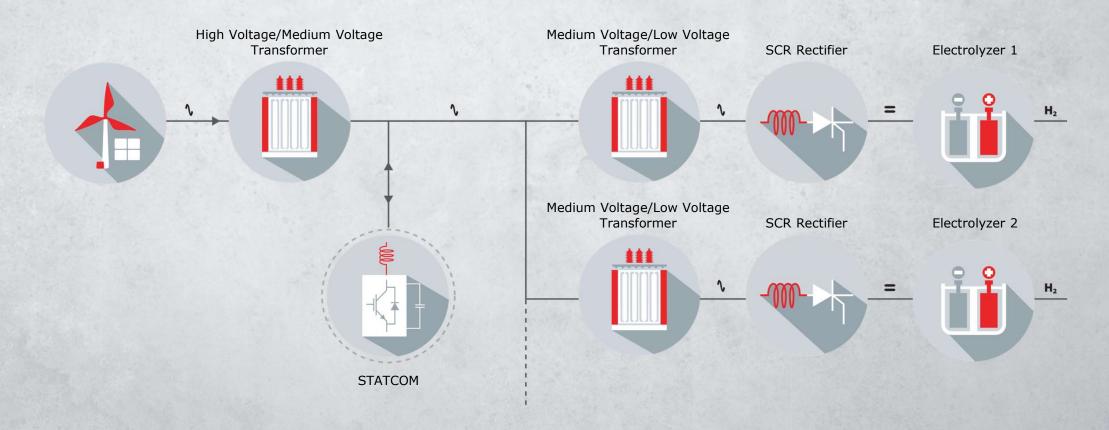
MAINTENANCE

- Spare parts
- Excludes one unit
- Easy replacement

CAPEXOPEX

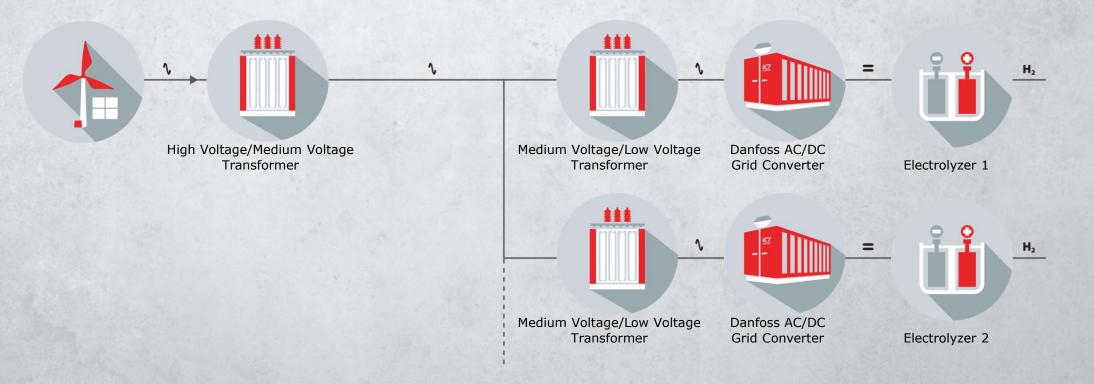
Electrolyzer plant with

SCR + STATCOM



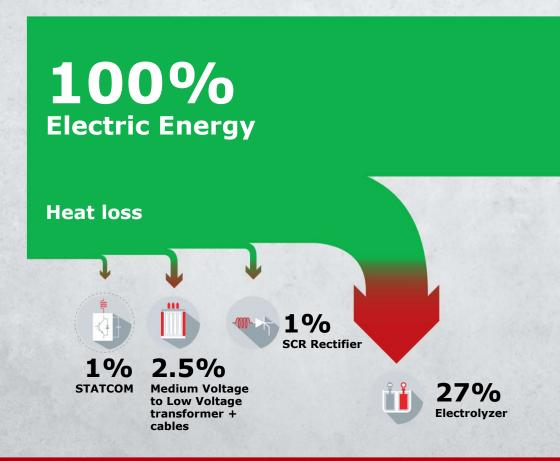
Electrolyzer plant with

Danfoss Grid Converter

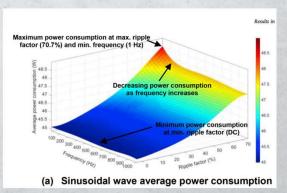


Classified as Business

Energy Flow Diagramme SCR + STATCOM





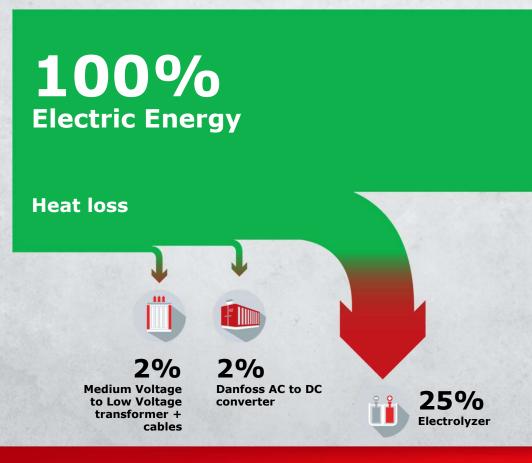




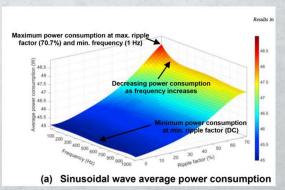
Source: North-West University, Potchefstroom, South Africa, 2021



Energy Flow Diagramme Danfoss Grid Converter







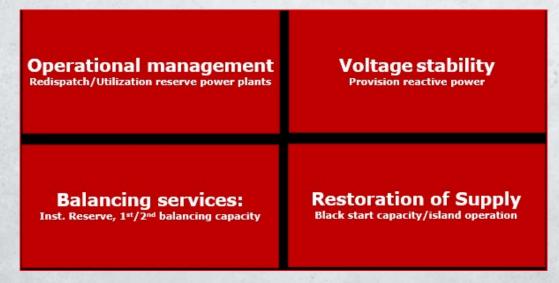


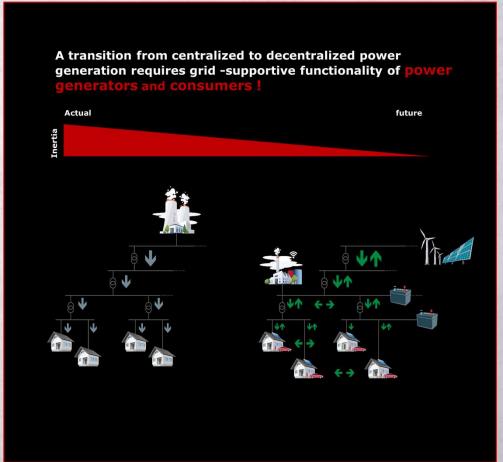
Source: North-West University, Potchefstroom, South Africa, 2021



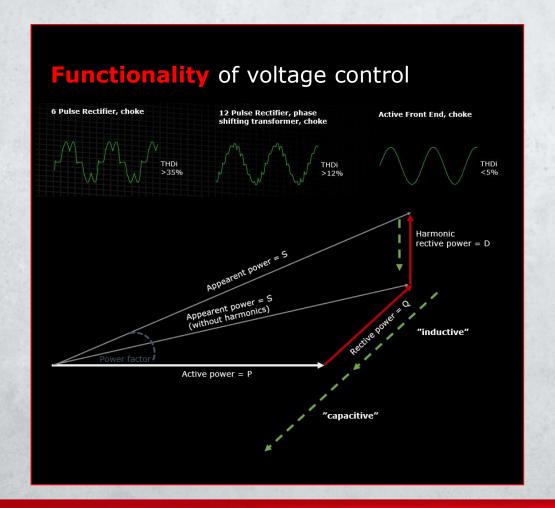
Ancillary services and the role of future consumers

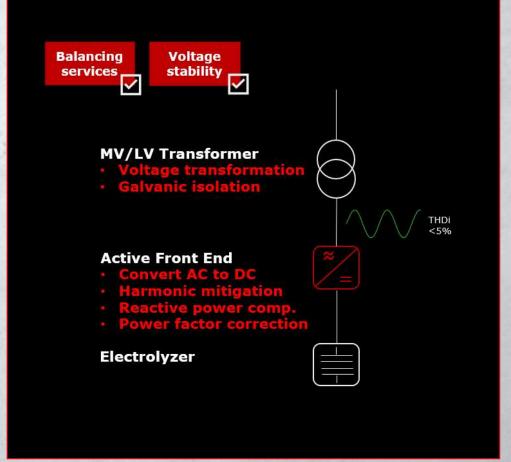
Transmission system operators are responsible for ancillary services:





Grid Stability

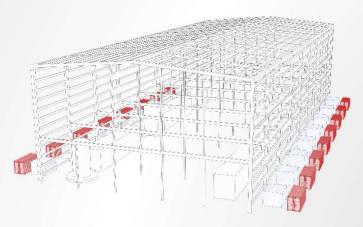




Danfoss AC to DC converters

Danfoss Drives liquid cooled series





Electrolyzer plant

- Modularity increases system reliability
- Un-matched power density
- Full power at high ambient temperatures

Danfoss Drives air cooled series



- Modularity increases system reliability
- Self cooling increases reliability and efficiency
- Few auxiliary components









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