

# UNLIMITED HYDROGEN

DESIGNER AND MANUFACTURER  
OF EQUIPMENT  
FOR THE PRODUCTION  
& DISTRIBUTION  
OF ZERO-CARBON HYDROGEN

BY **McPhy**

Electrolyzers & Hydrogen Refuelling Stations – Piacenza H2 EXPO

June, 2022

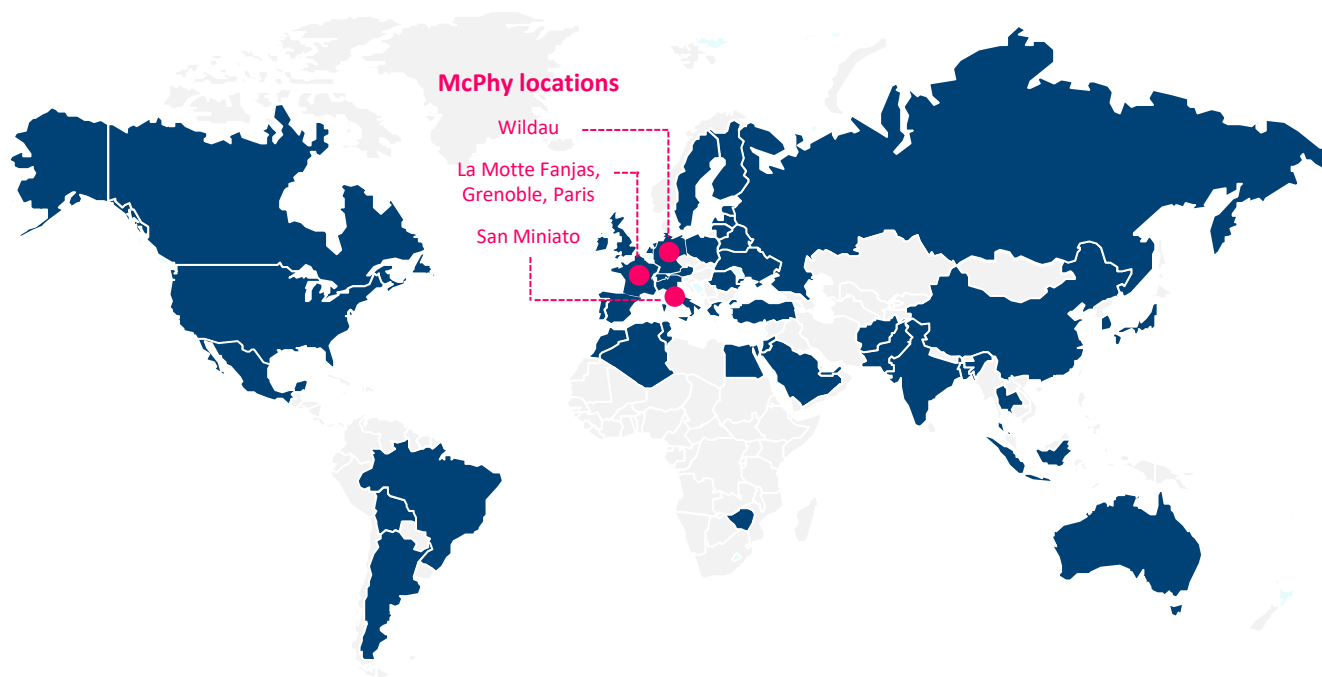
# McPhy at a Glance

## | Driving clean energy forward



# A global presence

| EU industrial footprint, global commercial reach



## Countries covered

### Small Electrolyzers (PIEL)

- Global reach, 50 countries
- > 1000 installed

### Large Electrolyzers

- EU focus, 5 countries
- 36\* MW are signed projects

### Stations

- EU focus (France, Germany + UK)
- 36\* signed projects

\* 191 MW in reference as of Dec.31, 2021, among which: 36 are signed projects (orders with signed purchase orders) and 155 MW for which McPhy has been selected as preferred partner (preferred partner and subject to the project's success, considering that some of these projects should have an impact on the revenue as of 2023)

\* 95 stations in reference as of Dec.31, 2021, among which 36 are signed projects (orders with signed purchase orders) and 59 stations for which McPhy has been selected as preferred partner (preferred partner and subject to the project's success, considering that some of these projects should have an impact on the revenue as of 2023)

\* Including 23MW and 56 stations for Hype

# A leading company in zero-carbon H<sub>2</sub> production & distribution equipment



## Electrolyzers

- Modular design:  
1MW / 4MW / 20MW / 100MW+
- Pressurized Alkaline electrolysis  
(30 bar)
- Flexibility and fast response time  
from 0 to 100% in < 30 sec  
from 100% to 0 in < 5 sec
- High-current density electrodes and  
High efficiency: < 4.9 kWh / Nm<sup>3</sup>
- For Industry, Mobility and Energy  
markets



## Stations

- High delivery capacity:  
20 / 200 / 400 / 800 / 2,000 kg/d
- All dispensing pressures:  
350 bar / 700 bar / Dual Pressure
- Easy coupling with electrolyzers
- Compact footprint:  
20 MW installed in less than 900 m<sup>2</sup>
- Main focus on heavy mobility  
(buses, trucks, trains, etc.)
- Supply & Service

Electricity  
production

Production

Transport  
& Storage

Distribution

End-use

# Projects delivered [selection]

| Delivering to our customers



## Diax

Piel electrolysis

Sintering diamond tools line  
Remotely commissioned  
in June 2020  
0.1 m€ contract value

**DIAX**



## Le Mans

Station 20 kg/d

1<sup>st</sup> H<sub>2</sub> station for Total  
Opposite to Le Mans race circuit  
Commissioned in July 2020  
0.3 m€ contract value



## EasHymob

8 stations 20 kg/d

Network of stations in  
Normandie Region (France)  
7 already commissioned  
2.1 m€ contract value



## APEX Energy

2 MW

Industrial plant  
Commissioned in June 2020  
2.4 m€ contract value



## Hebei

4 MW

8 stacks integrated system  
Power to gas solution in  
China (wind farm)  
Commissioned  
in January 2021  
6.4 m€ contract value





# Projects booked [selection]

| Transition to industrial scale



## Djewels

20 MW

Industrial use (chemicals)

Booked: 1 m€

Scope McPhy: 15 m€

Timeline: 2022

**Nouryon** **gasunie**  
crossing borders in energy

**NOBIAN**  
A Nouryon company



## Zero Emission Valley

4 MW + 5 large stations

High-capacity stations  
400 to 800 kg/d (each)

Dual Pressure (350/700b)

Light and heavy mobility

Booked: 7.8 m€

Scope McPhy: >11 m€

Timeline: 2020 to 2022



## Hyport

1 MW + 2 stations

High-capacity station  
400 kg/d Dual Pressure

+ 20 kg/d at 350 bar

Light and heavy mobility,  
and nearby industrial uses

Booked: 4.0 m€

Timeline: 2021/22



## DMSE

1 MW + 2 large stations

High-capacity stations  
400 kg/d (each)

Dual Pressure and 350 bar

Light and heavy mobility

Booked: 4.6 m€

Timeline: 2021/22



## AuxHYGen

1 MW + 1 large station

High-capacity station  
200 kg/d at 350 bar

Heavy mobility (buses)

Booked: 3.6 m€

Timeline: 2021/22



# 2021: L and XL projects materializing growing market

(selection of projects)



## CEOG

16 MW

World's first multi-megawatt  
hydrogen power plant  
Connected to a solar farm in Guyana

Allowing steady access to electricity  
for 10,000+ remote households

Operations in 2024



## GreenH2Atlantic

100 MW

Green H<sub>2</sub> production facility,  
multipurpose, in Sines Hydrogen  
Valley, Portugal

Consortium of 13 companies  
McPhy is preferred partner for  
alkaline technology

Operations in 2025



## Hype

High-capacity Stations  
and Electrolyzers

Short-term orders in 2022  
Privileged access to a potential  
market of up to 50 high-capacity  
stations and 25 MW by 2025  
Technical expertise and data  
mutualization to improve product  
performance

Operations / ramp up by 2026



Hype strategic partnership project has not been formalized – discussions still ongoing

2021 Auxerre city (France) - 1 MW alkaline electrolysis platform = 200 kg/d = 5 buses





# McFilling™

## n°3 H<sub>2</sub>RS standard models



### McFilling™ “StarterKit”

- ✓ 350 bar compact monobloc H<sub>2</sub>RS
- ✓ Capacity from 20 to 50 kg/day (source: H<sub>2</sub> racks)
- ✓ Standard, not evolutive
- ✓ Multi protocols

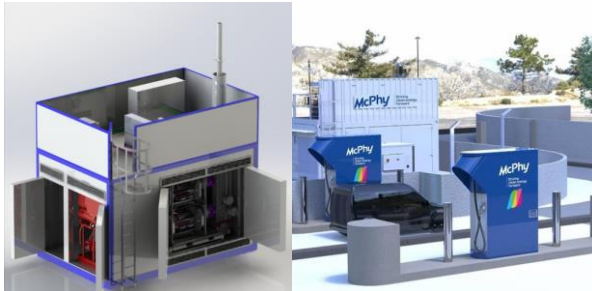
### McFilling™ 350

- ✓ 350 bar standard huge capacity
  - Sourcing @30 bar (ELY\*) ⇒ from 200 to 800 kg/day
  - Sourcing @≥54 bar (TT\*) ⇒ from 200 to > 1300 kg/day
- ✓ Evolving solution with multi dispensers and Export function (charging Tube Trailer)
- ✓ Multi protocols

### McFilling™ Dual Pressure

- ✓ 350 bar & 700 bar standard huge capacity
  - Sourcing @30 bar (ELY\*) ⇒ from 200 to 400 kg/day
  - Sourcing @≥64 bar (TT\*) ⇒ from 200 to 800 kg/day
- ✓ Evolving solution with multi dispensers and Export function (charging Tube Trailer)
- ✓ Multi protocols

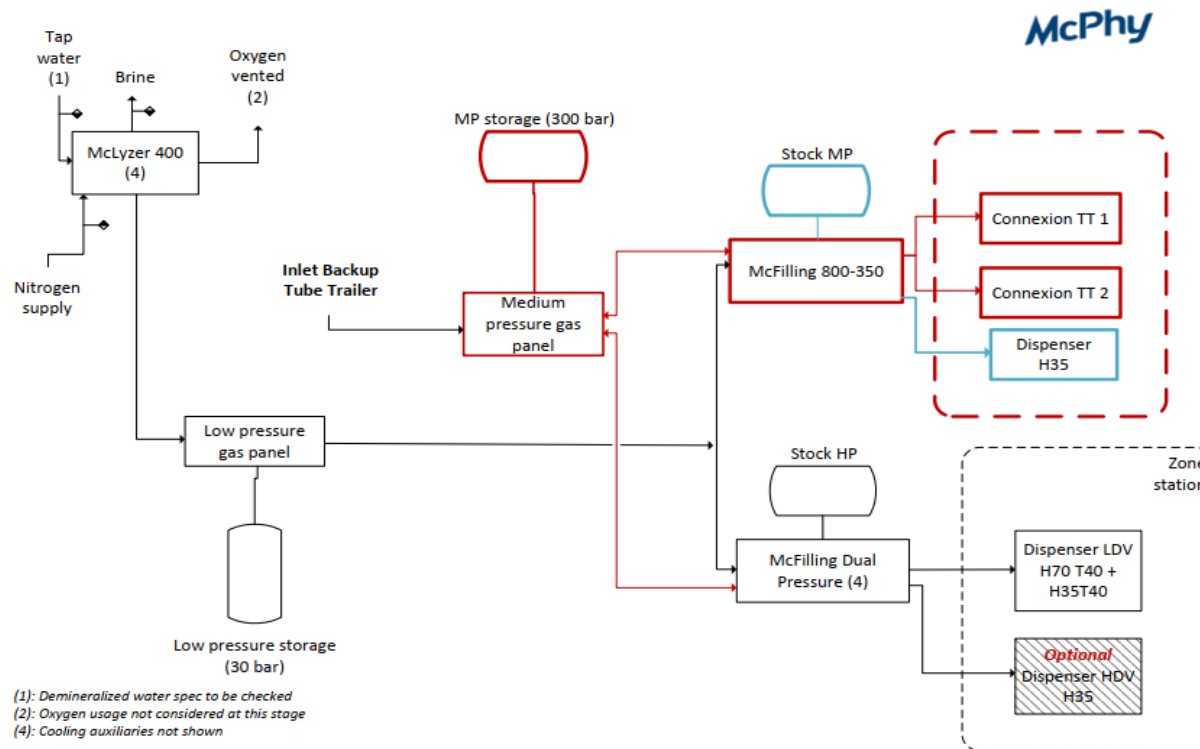
\* ELY = electrolyser | TT = Tube Trailer



# Exemple : Système Hub Hydrogène



Clermont-Ferrand – Hub Hydrogène



*Schéma conceptuel préliminaire*

## HUB HYDROGEN for large value :

- Production
- Storage
- Refilling Heavy vehicles
- Export
- Gas network injection
- Oxygenation ...



An aerial photograph of an industrial site, likely a water treatment plant. In the foreground, there are large, horizontal, cylindrical storage tanks. Behind them are several large, dark-colored industrial buildings or containers. A paved road with white markings and a crosswalk runs through the middle of the site. A white van is parked on the road. In the background, there are more buildings, a parking lot with a yellow forklift, and some greenery. The sky is clear and blue.

# Scale-Up Strategy



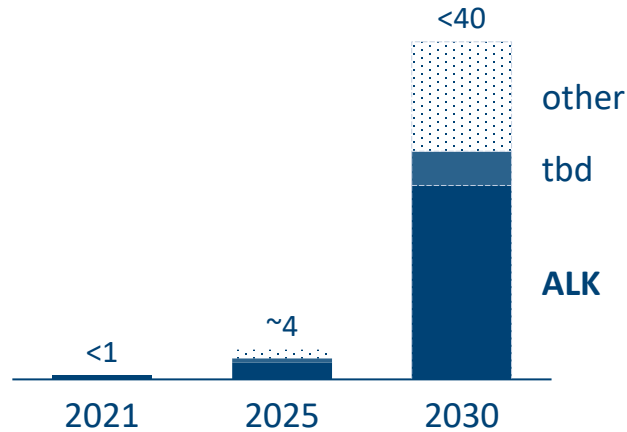


# Positioned on prime technology: alkaline

| Proven long-term resilience and stability

**Alkaline expected to weight 60+% of European electrolyzer installed base**

(in MW)



**Pressurized alkaline electrolysis is the most selected technology to answer the broad-scale needs of decarbonization**



**Pressurized alkaline technology highlights**

- Proven-technology (200+ years)
- Innovative high-current density electrodes  
co-developed with: 
- Long term resilience and stability
- Lower CAPEX (precious metals avoidance, ...)
- Compacity
- Flexibility suited to integration with renewables
- Better suited to large projects

**The best way to move towards large-scale green hydrogen**





# Why choosing McPhy?

| Large Platform answering Market needs

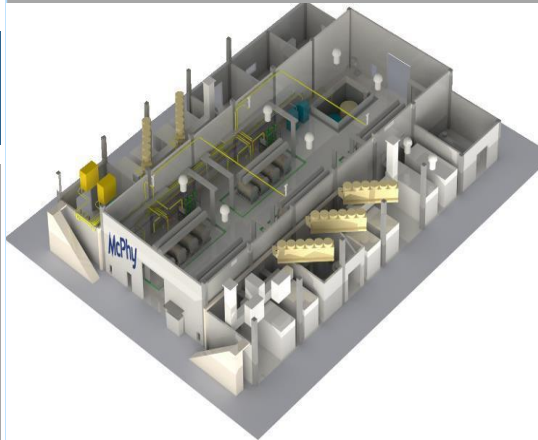
**1**  
**MW**



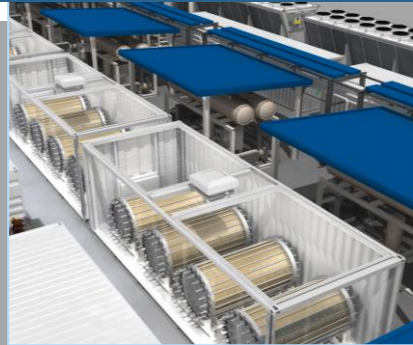
**4**  
**MW**



**20 to 80 MW Electrolyzer Platform**



**4 to 20 MW Electrolyzer Platform**  
**Container – Energy and Mobility**  
**Market**



**CEOG : 16 MW**  
**delivery end 2023**

**DJEWELS : 20 MW**  
**FID Q3 2022 – COD end 2024**

**100 to 200 MW Electrolyzer Platform**  
**Building – large Industry Market**



**McPhy**  
Driving clean energy  
Forward

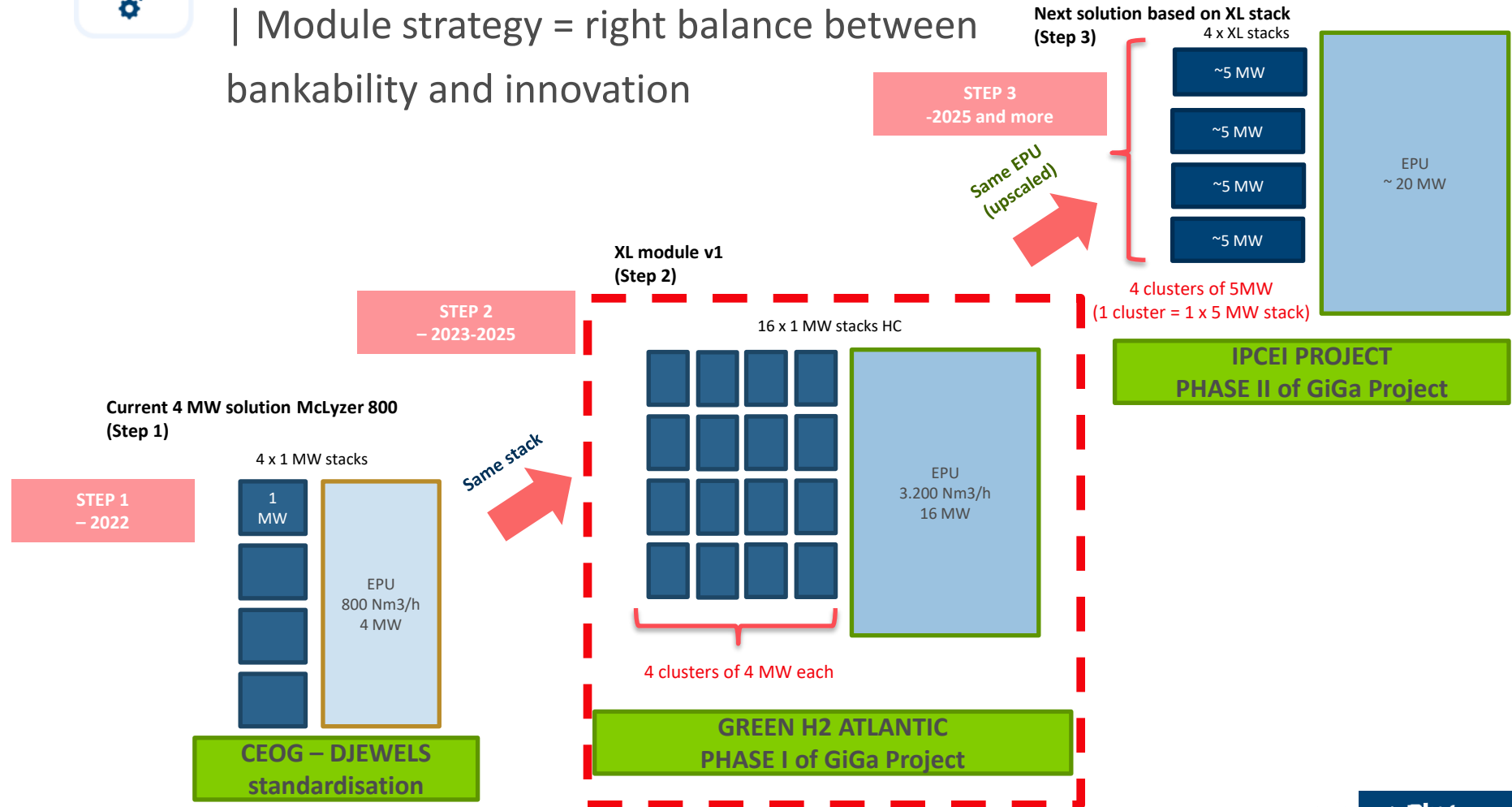
**TEN** TECHNIP  
ENERGIES

**Green H2 Atlantic : 96 MW – 19.200 Nm3/h**  
**FID Q3 2023 – COD end 2025**



# Why choosing McPhy?

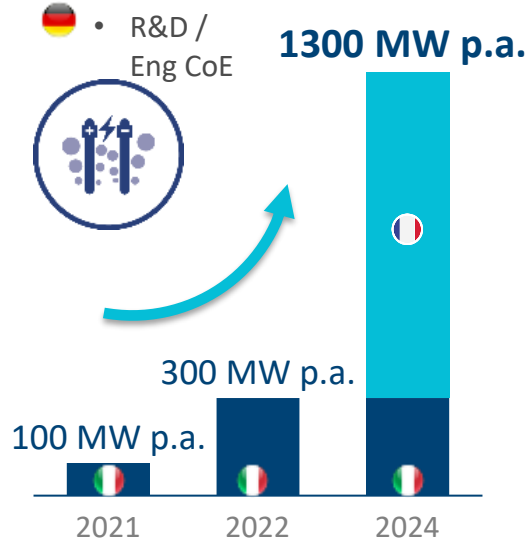
| Module strategy = right balance between bankability and innovation





# Increasing manufacturing capacities

## | Electrolyzers



### Belfort Gigafactory - France | 1 GW p.a.

- Additional capacities to McPhy San Miniato site
- Site preselection: May 2021 (Belfort)
- Final investment decision: by summer 2022
- Operational as of 2024



### San Miniato - Italy | 100 -> 300 MW p.a.

- A premier industrial infrastructure
- Increased automation + 3 shifts-ready in 2022



**-60% Capex**  
By 2030  
through economies of scale

**1.5 to 2.0 €/kg**  
of H<sub>2</sub> produced\*

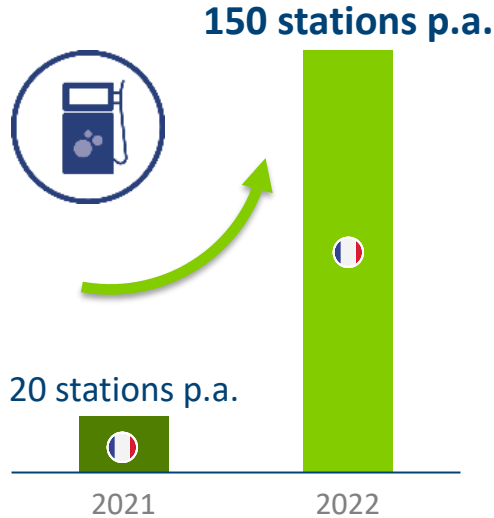
1.5 to 2€ / kg of hydrogen produced\* => By 2025-2030

Assumptions => Electricity cost: from 20 to 30 €/MWh / Capacity factor: 50% / Capital cost: 8%



# Increasing manufacturing capacities

## | Stations



### Grenoble - France | 150 stations p.a.

- New capacities in France, replacing La Motte-Fanjas, bringing together R&D, engineering, production and support functions
- A premier industrial infrastructure
- Increased testing capacities

### La Motte Fanjas - France | 20 stations p.a.

- Transfer of activities to Grenoble in spring 2022

**-70% Capex**  
By 2030  
through economies of scale

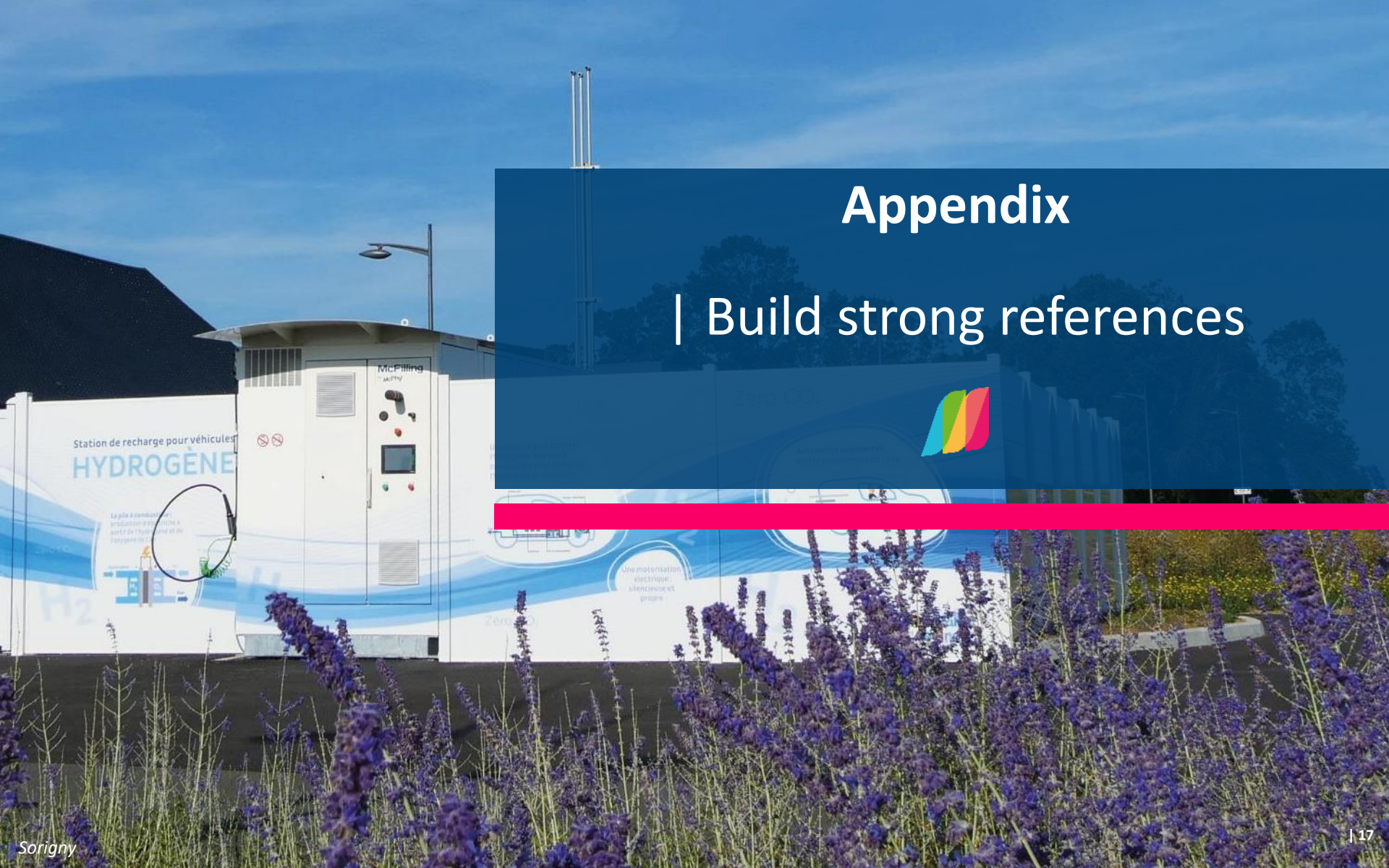
**6 to 7€/kg**  
of H<sub>2</sub> delivered



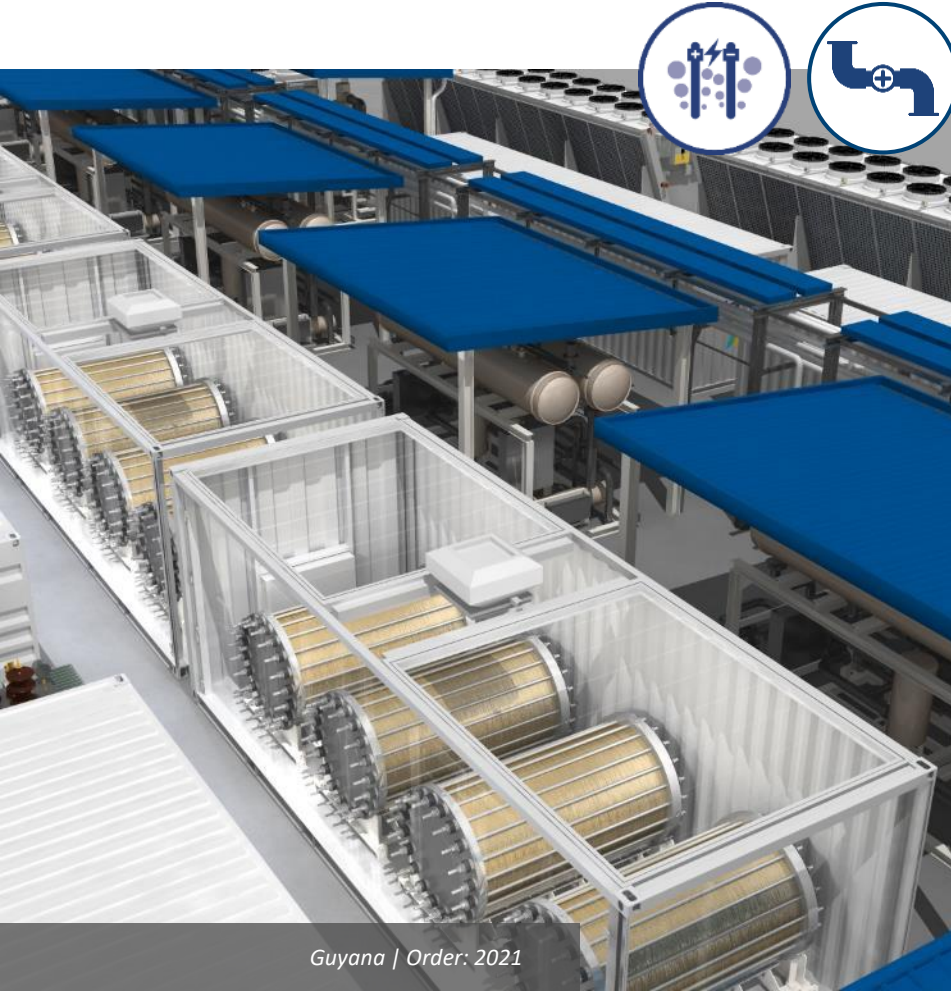


# Appendix

## | Build strong references



# CEOG



## World's first multi-megawatt hydrogen power plant

- 16 MW High Current Density alkaline
- Augmented McLyzer electrolyzer: a unique combination of high-pressure alkaline electrolysis (30 bar) and high current density electrodes
- 860 tons of green hydrogen to be produced per year, 39,000 tons of CO<sub>2</sub> per year avoided
- Fed by a PhotoVoltaic farm
- Commissioning 2024

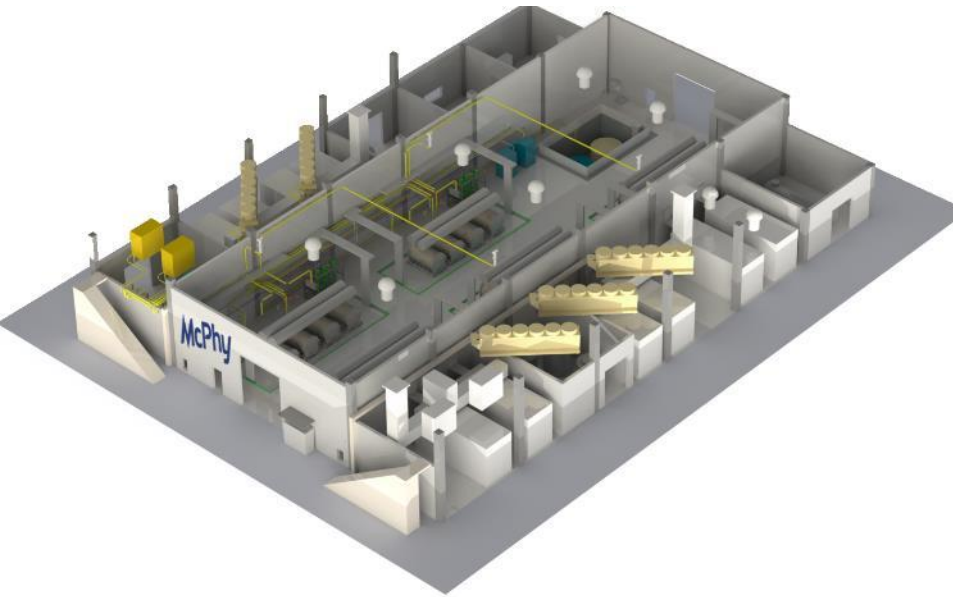
### Partners:



# Djewels



## The largest zero-carbon H<sub>2</sub> production unit in Europe Located in the heart of a chemical park



- Electrolysis: 20 MW alkaline electrolysis platform
- High current density electrodes
- 3,000 tons of zero-carbon H<sub>2</sub> / year and 27,000 tons of CO<sub>2</sub> emissions avoided / year
- Key project to establish zero-carbon hydrogen competitiveness at large-scale
- Industrial use: chemicals
- Timeline: 2022
- 1 m€ booked | *scope of McPhy: 15 m€*

CONTRIBUTOR  
NOBIAN  
A Bouygen company

CONTRIBUTOR  
Nouryon

CONTRIBUTOR  
Grasim

CONTRIBUTOR  
BioMCN

McPhy

Hinico

DE NORA

A PROJECT SUPPORTED BY





# AuxHYGen



© IDXPORD / Séverine Regnault



Auxerre, France | Contract: 2020

© IDXPORD / Séverine Regnault

## Multimodal ecosystem H<sub>2</sub> in the heart of the auxerrois territory

- Electrolysis: 1 MW alkaline electrolysis platform
- Station 200 kg/d
- Multimodal platform: recharging 5 buses in phase 1, but also distributing to light vehicles and trucks
- Hydrogen produced from “guaranteed origin” electricity, 2,200 tons of CO<sub>2</sub> avoided per year
- Inauguration: 2021



This project is supported by ADEME | This project received funding from the Fuel Cells and Hydrogen 2 Joint Undertaking program under the European Union's "Horizon 2020" research and innovation program under grant agreement no. 779563 ".



# R-Hynoca



## Innovative H<sub>2</sub> system, first hydrogen station in Strasbourg

- 1 Dual Pressure high-capacity station : 700+ kg/d
- 1 refueling interface for tube trailers
- Hydrogen production is ensured by the Hynoca® process developed by Haffner Energy: carbon-neutral hydrogen from local biomass.
- Commissioning: end of 2022



*This project has received funding from the Fuel Cells and Hydrogen 2 Joint Undertaking under grant agreement No 700350. This Joint Undertaking receives support from the European Union's Horizon 2020 research and innovation programme, Hydrogen Europe and Hydrogen Europe research.*

# Zero Emission Valley



## The largest H<sub>2</sub> mobility deployment project in France, one of the most ambitious at a European level

- Electrolysis: 4 MW of alkaline electrolysis\*
- Stations: 5 stations of 400 to 800 kg/d (each)
- The MAT consortium led by McPhy will, in total, deliver 4 MW of electrolysis and 14 stations
- Timeline: 2020 to 2022
- Booked: 7.8 m€ | *scope of McPhy: >11 m€*



# Hyport



## The first hydrogen production and distribution system to be implemented in an airport area

- Electrolysis: 1 MW alkaline electrolysis platform
- 1 Dual Pressure high-capacity station: 400 kg/d to be deployed in a public zone
- 1 Starter Kit (20 kg/d at 350 bar), to be set up in a private restricted zone for airport services
- Timeline: end of 2021
- Booked: 4.0 m€





# Sinopec Hebei



## A strong expertise in international projects management

- Electrolysis: 4 MW of alkaline electrolysis
- Zero-carbon hydrogen production platform, from a wind farm
- Very fast dynamic response, adapted to renewable energy variations
- Strengthens McPhy's positioning on international multi-MW projects
- Commissioned in 2021
- 6.4 m€





# Jupiter 1000



## First Power-to-Gas project at a MW-scale in France

- Electrolysis: 1 MW of electrolysis, 0.5 alkaline + 0.5 PEM
- Industrial + Energy end-uses
- Testing the performance of two electrolysis technologies (alkaline & PEM) under real conditions and on a real scale
- Commissioned in 2019
- 2.4 m€



Jupiter 1000 ©

Fos-Sur-Mer, France | Commissioning: 2019





Driving  
clean energy  
forward

**Thank you for your attention!**  
**Visit us at Booth 20 at Hall 2**

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